

WE Serve Indian Small Businesses

ENGAGE | ENABLE | ELEVATE | EXCEL



About us

Established in 2008, A non-government, not-for-profit organisation, Indian Small Business & Franchise Association (ISFA) is the voice of India's Small business and Franchise industry. ISFA would continue to work towards the betterment of the industry at all levels. We aim to support the entrepreneurs across the country to emerge as global entrepreneurs. We helping a startup firm to grow or ensuring a smooth working of a franchisee, ISFA is committed to provide every possible help to every person associated with it. We connect investors to business partners and help small entrepreneurs unlock their growth potential. We make investment easy, online and transparent. We assist people in taking their business concepts from development stage to marketable product with our marketing tools that streamline this process at a fraction of the cost.

ISFA provides a platform for franchisees to gain access to front-line support systems by partnering with successful, well-established brands across industry verticals, providing an instant entry route into faster growth. ISFA also provides a platform for Small Medium business sector for consensus building and networking. Partnership with counterpart chambers or trade bodies across the world carry forward our initiatives of inclusive development in MSME business, which encompasses entrepreneurship, training, governance, skill development, etc.

Vision:

- → Be a reliable partner in the Indian Entrepreneurs growth journey, with a focus on strengthening India's domestic ecosystem and enhancing global competitiveness.
- → Create a Transparent Trustworthy Transformative business environment for franchise industry

Mission:

Helping MSME industry in India to be trusted around the world

Objective:

- → Objective is to act as a catalyst and help in open doors for MSMEs.
- → ISFA always work as voice of Micro Small & Medium Enterprises, conducting regular dialogue with Government and its various regulatory bodies, putting across the point of view of MSME community.
- ★ Encouraging industry for public private partnership, increasing speedy development work, with agility of startup/MSME and vision of growth, from both, Govt. & private.
- → Aggressively participate with fellow MSME bodies (domestic and international) with the objective to resolve issues related to investment and trade.
- ★ Act as focus point with concerned entities and bodies i.e. industry associations, financial institutions, Govt. bodies on matters concerning MSME.
- ★ We work as a guide for policies and processes in place by Govt. and MSME community
- → Providing funding opportunities for high potential MSME.
- → MSME platform gives opportunities for Indian businesses to connect with overseas partners and expand Indian businesses.
- ★ To share best practices and knowledge in the MSME & franchise industry via seminars, workshops, meetings, masterclasses, among others.
- → Conduct learning and training courses for the potential franchises.
- ★ We facilitate and act a bridge between foreign franchisors and potential buyers looking to purchase the India Franchise rights.



MEMBERSHIP ADVANTAGES

Benefits	Patron Member	Corporate Member	Ordinary Member	Individual Member
Trade Facilitation	Y	Y		
ISFA Dossier	Y	Y	Υ	Υ
Industry Updates	Y	Y	Υ	Υ
Interview in Opportunity India	Y	Y	Υ	
Digital Presence on Home Page	Y		Υ	
Branding Guidance	Y			
Advertise in Retailers India	Y			
Annual Subscription of Entrepeuer Magazine	Y	Y		
Preference in nomination as Chairman and Co-Chairman of various Sector Specific Councils.	Y			
Promotion of international trade through meetings with visiting foreign business delegations, participation in Trade Fairs/Exhibitions and business delegations abroad.	Y	Y		
Close interaction with ISFA Members, Central & State Governments, international agencies and academia.	Y	Υ	Υ	
10 % Discount on Sponsorship opportunities	Y	Υ		
Speaking Slot opportunity in Sectoral Events	Υ	Y	Y	
Sectoral Representation to the Central and State Governments.		Y	Υ	
Visibility in terms of Logo display in the Managing Committee Meetings.	Υ			
Preference will be given for nomination on select Government Committees.	Y	Y		
Opportunity to join meetings with Ministers, Secretaries and Senior Officials of Government of India, State Government, NITI Aayog, RBI, Foreign dignitaries and delegations etc.	Y	Y	Y	
Assured seat in the Managing Committee	Y			
Regular mailers to Members on Government Notifications, Circulars, Reports, etc.		Υ		Y
Opportunity to gain mileage by becoming a sponsor/co-sponsor of ISFA events	Y	Υ	Υ	
Concessional fee for participating in various paid programmes organised by ISFA	Y	Υ	Υ	Υ
Platform to interact and gain professional knowledge through seminars, workshops and round table meetings.	Y	Y	Υ	
Participate in the National Committees/Task Forces	Y	Y	Υ	



CATEGORY & FEE STRUCTURE

Categories	Eligibility	One Time Admission Fees	Annual Subscription Fees	Taxes
Patron Member	Any corporate/Association/ Education institute etc.	20,000	4,50,000	18% Tax
	MNCs	10,000	1,50,000	18% Tax
	PSU (Centre/State Government Undertaking)	10,000	50,000	18% Tax
	Medium (Annual Turnover - Not more than Rs. 250 crore)	5,000	30,000	18% Tax
	Small (Annual Turnover - Not more than Rs. 50 crore)	5,000	20,000	18% Tax
Corporate Member	Micro (Annual Turnover - Not more than Rs. 5 crore)	3,000	10,000	18% Tax
	Representative Office of Foreign Companies	3,000	10,000	18% Tax
	Partnership Firms	3,000	10,000	18% Tax
	Startups Company (Registered In Calendar Of 2019 Till Date)	1,000	5,000	18% Tax
	Proprietorship Firms	1,000	5000	18% Tax
Ordinary	Institutional Members (National or Regional Professional Institutes/Organisations/Boards of industry)	5,000	1,00,000	18% Tax
Member	Affiliated Associations Membership (National or Regional Associations/Councils/Organisations of industry interests)	3,000	10,000	18% Tax
Individual Member	Professional (Professional Consultant/ Proprietor/ Businessman-Women/ Entrepreneur/ Artist/ Chef/ Photographer/ Doctor/Physiotheripst/Wellness Coach/ Bankers/ Designers/ Stylist / Broker/ Engineer/ IT Person/ Any Individual can apply for the membership)	1,000	5000	18% Tax
	Academic Student (For College/University Students: Student Membership Can Obtain After Due Diligence For One Year	100	400	18% Tax

INFORMATION/DOCUMENTS TO BE FURNISHED ALONG WITH THE MEMBERSHIP FORM

- → Memorandum and Articles of Association/ Bye Laws/Constitution/Partnership Deed
- ★ Latest Annual Report/Annual Accounts/Latest Balance Sheet
- + List of Directors, Partners with full addresses and details of Directorships /business interest etc in other companies, if any
- ★ Any other brochure/literature about the Company
- ★ GSTIN Certificate copy
- + If MSME registered kindly provide Registration No.
- + For individual provide his certificate of profession or membership certificate of the Governing institute/ board.

APPLICATION FORM

To. **FOR ASSOCIATION USE** The Secretary General **Indian Small Business & Franchise** Membership No.____ Association Photo Passport size Approved on _____w.e.f.___ (Applicant) Category_____ Dear Sir, We wish to apply for_____Membership of the Indian Small Business & Franchise Association (ISFA). We are enclosing all the relevant supporting documents and our Cheque/DD No._____ dated _____towards Membership Subscription plus GST drawn on ____ for Rs. ______ in favour of "Indian Small Business & Franchise Association (ISFA)". Please acknowledge receipt of the above and confirm our Membership. We hereby confirm that we will continue to be_____ **Bank Details of ISFA** Bank Name - HDFC Bank | Bank Address - Shop No. - 2,3,4,5, Charmwood Bazar, Charmwood Village,Suraj Kund Road, Faridabad, Haryana 121009 Account No. - 50200065544236 | IFSC Code - HDFC0000396 | PAN No. - AABC19056F | GSTN No. - 06AABC19059F1ZI Yours Faithfully, (Signature of Applicant) (Name and Designation with Company seal) The Application is to be proposed and seconded by any two members of the ISFA. Proposed by Seconded by (Signature of Authorised Representative) (Signature of Authorised Representative) (Name of the Organisation) (Name of the Organisation) ______ In the event of our enrollment as a Member, we shall be bound by the Memorandum and Articles of Association of the ISFA.

APPLICATION FORM

1.	Name of the Appl	icant						
2.	Name of the Company							
2.1	Name of the CEO/Chairman/President/Director							
3.	Address for Correspondence							
	Tel	Fax	Mobile	E-mail				
3.1	Address of Head (Office (if applicable)						
	 Tel	Fax	Mobile	E-mail				
3.2				Mobile				
4.	Whether a :	J						
	☐ Company	☐ Partnership Firm	☐ Propriet	ary Concern				
	□ Society	☐ Trust	☐ Others (Please Specify)				
5.	Year of Establishm	nent						
6.	Business Interests							
7.	Authorised & Paid up Capital/Funds Deployed							
8.	Annual Turnover* Annual Profit*							
9.	Name (s) of the A	uthorized Representative	Directors /CEO/P	artners/Proprietor				
	Tel	Mob		Fax				
	E-mail Website							
10.	Permanent Accou	ınt No (PAN)						
	GSTIN							
12.								
13.	Other Organisations/Chambers/Associations of which we are a Member							
14.	Award(s) received	, if any (Please add extra s	heet if the space	is not adequate)				

*(The term "Annual Turnover" and/or "Annual Billing" will mean Gross Turnover and/or Gross Billing on "ALL INDIA BASIS" as per latest audited Balance Sheet or as indicated by the applicant.)